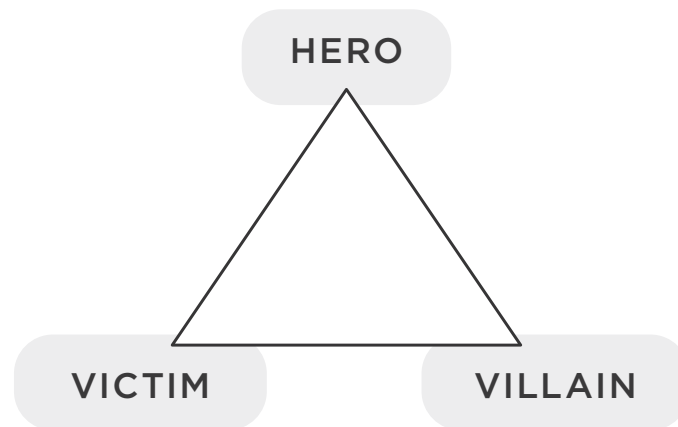
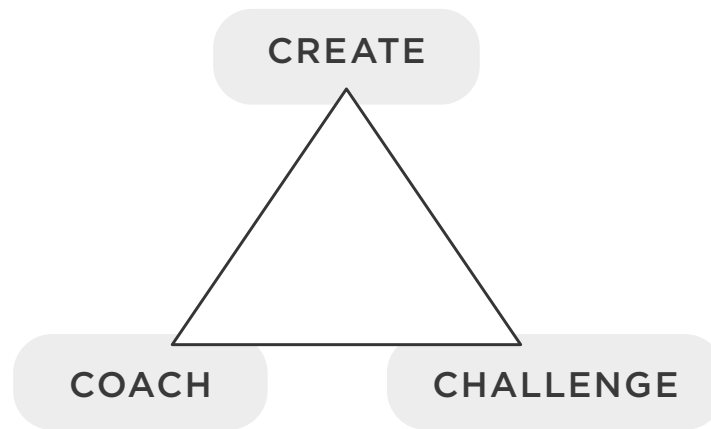


# STRONG GROUND

A *dare to lead* BOOK

ABOVE / BELOW THE LINE

## PRACTICE



**ATTRIBUTION:** It appears that the concept of “above the line/below the line” originated with Robert Kiyosaki, the author of *Rich Dad, Poor Dad*. In Carolyn Taylor’s book *Walking the Talk*, Taylor acknowledges Kiyosaki as the source of her introduction to the idea. She goes on to explore the “above the line/below the line” concept in depth, applying it to leadership and organizational culture. The Conscious Leadership Group (Jim Dethmer, Diana Chapman, and Kaley Warner Klemp) popularized the framework among coaches and leadership consultants in their book, *The 15 Commitments of Conscious Leadership*. They also advanced the concept by adding Stephen Karpman’s Drama Triangle and David Emerald’s Empowerment Dynamic.

Brené Brown, *Strong Ground* (2025)

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